

RAPID7

Rapid7 Announces Acquisition of IntSights

| July 19, 2021

Disclaimers

This presentation contains forward looking statements. All statements contained in this presentation other than statements of historical facts, including, without limitation, statements regarding the impact of the acquisition of IntSights Cyber Intelligence Limited on our products, strategy and future results of operations, our market opportunity and demand for our product and service offerings, are forward-looking statements. Our use of the words “anticipate,” “believe,” “continue,” “estimate,” “expect,” “intend,” “may,” “will” and similar expressions are intended to identify forward-looking statements. The events described in our forward-looking statements are subject to a number of risks and uncertainties, assumptions and other factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by the forward-looking statements. Risks that could cause or contribute to such differences include, but are not limited to, risks arising from the ongoing COVID-19 pandemic, fluctuations in our quarterly results, failure to meet our publicly announced guidance or other expectations about our business, our rapid growth and ability to sustain our revenue growth rate, the ability of our products and professional services to correctly detect vulnerabilities, competition in the markets in which we operate, market growth, our ability to innovate and manage our growth, our ability to integrate acquired companies, including IntSights, our ability to operate in compliance with applicable laws as well as other risks and uncertainties set forth in the “Risk Factors” section of our most recent Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 7, 2021, our Current Report on Form 8-K filed on the date hereof, and in the subsequent reports that we file with the Securities and Exchange Commission. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those expressed in any forward-looking statements we may make. Except as required by law, we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements. You should, therefore, not rely on these forward-looking statements as representing our views as of any date subsequent to the date of this presentation.

Delivering on Our Mission

Make best-in-class security operations accessible & achievable for all.

Best-in-Class Technology



Unite teams and tools with award-winning cloud products delivering visibility, analytics, and automation.

Unified Cloud Platform



Enrich customer experiences with broad environment visibility, seamless integrations and ease of scaling.

Expertise & Community



Deliver leading products and expertise built on insights from our experienced security researchers and the security community.

Rapid7's Acquisition of IntSights

Rapid7 acquires IntSights, a leading provider of cybersecurity threat intelligence



Escalating threat landscape elevates strategic value of threat intelligence

- Digital transformation expands the external attack surface that must be monitored & protected
- IntSights expands Rapid7's market opportunity into the fast growth threat intelligence market



Expanding digital footprints highlight growing need for comprehensive XDR

- IntSights threat intel coupled with Rapid7's XDR capabilities provides customers contextualized internal and external attack surface monitoring
- Accelerates Rapid7's position as a leading cloud-native XDR Platform



Customers seeking integrated, best-in-class cybersecurity experience

- IntSights amplifies the unified experience across every product on our Platform
- Integrating IntSights into Rapid7's Insight Platform will deliver rich insights to drive proactive and automated internal and external threat mitigation



IntSights Is Democratizing Threat Intelligence

The INTSIGHTS Advantage

Ease of Use

Instantly accessible and easy to use for organizations of any size.

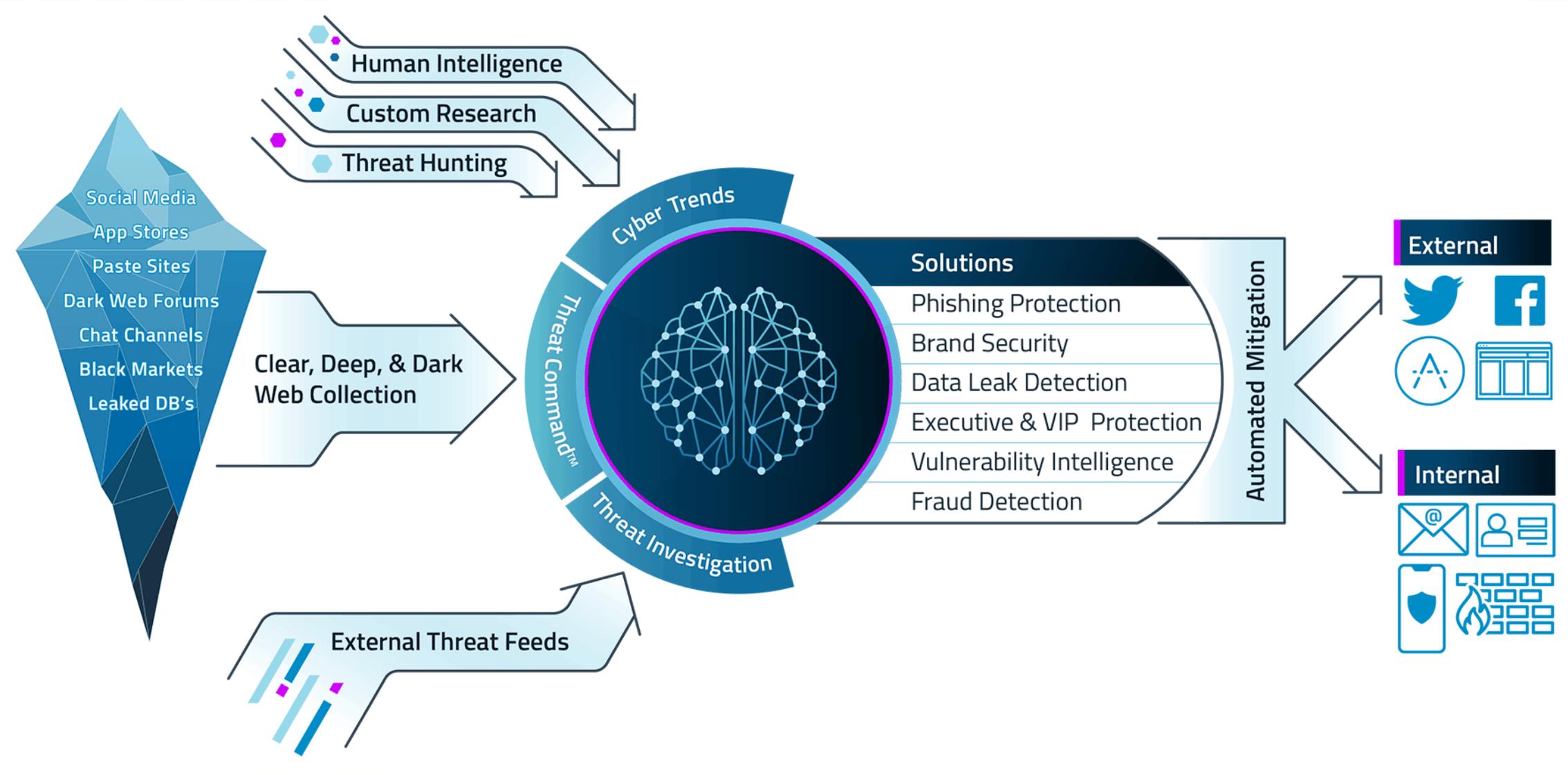
Advanced Capabilities

Turn complex signals into contextualized, prioritized, and operationalized intelligence.

Automated Remediation

Reduce risk through threat mitigation and remediation.

Threat Intelligence Made Accessible For Any company



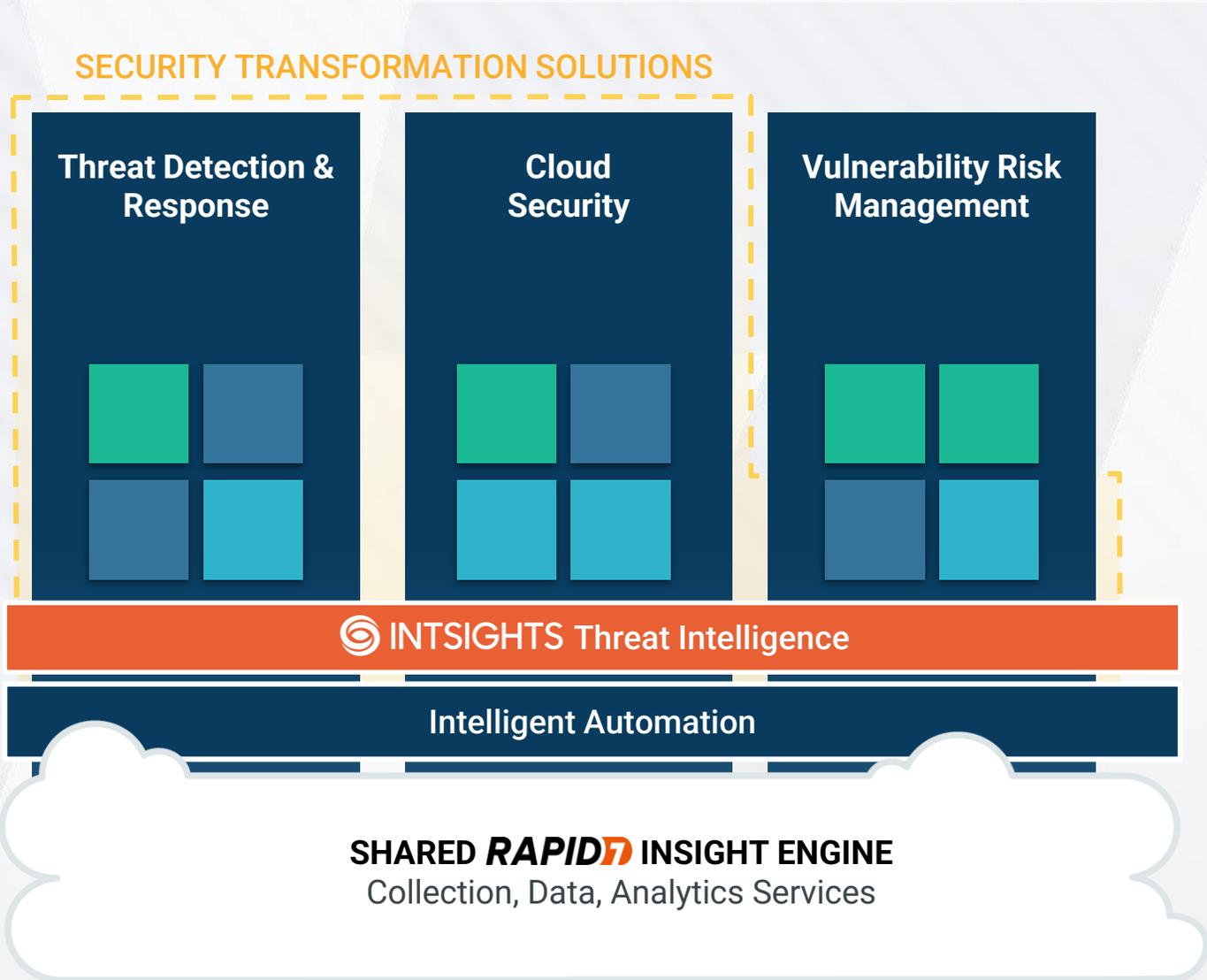
Trusted by over 400+ Customers Globally

IntSights democratizes threat intelligence for customers across a multitude of industries including retail, technology, manufacturing and financial services

“ IntSights’ competitive advantage lies in its simplicity. ”
-CISO, Retail customer



IntSights Expands Rapid7's Insight Platform Services



Proven Track Record of Impactful Acquisitions

Disciplined and targeted acquisition strategy has opened new markets and expanded Rapid7's core capabilities and market leadership

Acquired	Date	Product Market	Businesses Impact
Komand	Q3'17	Automation	<ul style="list-style-type: none">Enabling security teams to be more efficient and effective with security orchestration and automation
tCell	Q4'18	Application Security	<ul style="list-style-type: none">Enhances modern web application security capabilities with runtime monitoring and visibility
Netfort	Q2'19	XDR	<ul style="list-style-type: none">Leverages network monitoring, traffic visibility and analytics to improve detection and investigation into risky devices
DivvyCloud	Q2'20	Cloud Security	<ul style="list-style-type: none">Foundation of our Cloud-Native Security Platform (CNSP) that enables continuous security and compliance for complex cloud environments
Alcide	Q1'21	Cloud Security	<ul style="list-style-type: none">Kubernetes centric cloud workload protection to round out our CNSP
Velociraptor	Q2'21	XDR	<ul style="list-style-type: none">Leading community-driven endpoint monitoring and digital forensics technology
IntSights	Q3'21	Threat Intelligence	<ul style="list-style-type: none">Expands market opportunity into threat intelligence and solidifies cloud-native XDR leadership

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Thank You